Message Text

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CINCPAC FOR POLAD

FOR UNDERSECRETARY COOPER AND ASSISTANT SECRETARY HOLBROOKE

E.O. 11652: GDS TAGS: MARR, ETRD, RP SUBJECT: GOP DEMARCHE ON BILATERAL ECONOMIC TALKS AND BASE NEGOTIATIONS

REF: STATE 197398

1. SUMMARY: EW VIEW THE GOP "DIPLOMATIC OFFENSIVE" OF AUGUST 17 ON BILATERAL ECONOMIC TALKS AND ON BASE NEGOTIATIONS AS AN EFFORT BY MARCOS TO EXTRICATE HIMSELF FROM THE CURRENT HAITUS ON THE ISSUES WHICH, WHILE QUITE CONFORTABLE FOR THE U.S., HAS LEFT THE GOP IN A POOR POSITION TO LEVEL TRADE CONCESSIONS, EXERCISE MORE SOVEREIGNTY OVER THE BASES, AND SECURE INCREASED MILITARY SUPPLY. AS TO ECONOMIC TALKS, IT WOULD SEEM APPROPRIATE TO REPLY BY NOTE WITH A STRAIGHT-CONFIDENTIAL

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FORWARD RECITATION OF US-RP DISCUSSIONS OVER SEVERAL MONTHS AND REAFFIRMATION OF OUR READINESS TO PURSUE "PRE-NEGOTIATION" DISCUSSIONS IN MANILA SEPTEMBER 10. THE QUESTION OF BASE NEGOTIATIONS SEEMS MORE NUANCED. THERE ARE REASONS WHY MARCOS MAY NOT RPT NOT WANT TO PROCEED TOO FAST, AND WE HAVE CAUSE TO CONSIDER OUR REACTION WITH PARTICULAR CARE. ACCORDINGLY, WE STRONGLY AGREE WITH THE PRELIMINARY

RESPONSE SET BY OAKLEY TO ROMUALDEZ AUGUST 17; I.E., NO DATES OR SIGNIFICANT PROPOSALS UNTIL HOLBROOKE MEETS WITH MARCOS IN SEPTEMBER. END SUMMARY.

2. WE SPECULATE GOP HAS BELATEDLY (PROBABLY BECAUSE MARCOS HAS BEEN OTHERWISE PREOCCUPIED WITH MINDANAO, SUBAH, ETC.) FOUND ITSELF WITH US IN POSITION OF "POSITIVE HIATUS" AS REGARDS ECONOMIC AND BASE NEGOTIATIONS. THE ESSENTIALS OF THIS POSITION WERE THAT BOTH SIDES HAD IN EFFECT (A) AGREED TO PRENEGOTIATE CONCERNING THE FREAIBILITY AND THUS DESIRABILITY OF NEGOTIATING THE ECONOMIC AGREEMENT, AND (B) TO RESOLVE DIFFICULTIES AND EFFECT OPERATIONAL MODIFICATIONS CONCERNING U.S. MILITARY PRESENCE AT THE BASES WITHIN THE CURRENT MILITARY BASES AGREEMENT, CONCURRENTLY, BOTH SIDES WERE INCREASINGLY RESTRAINED IN PUBLIC EXPRESSION, CONTRIBUTING TO AN APPEARANCE OF MUTUAL GOOD FEELING. MEANWHILE, WE HAD DISCOVERED THAT AMERICAN ECONOMIC, COMMERCIAL AND FINANCIAL INTERESTS COULD MAKE OUT SATISFACTORILY WITHOUT A NEW ECONOMIC AGREEMENT, ON THE BASES SIDE, WE, OF COURSE, REMAINED AWARE THAT WE HAD AN AGREEMENT VALID UNTIL 1991. IN OTHER WORDS. "POSITIVE HIATUS" WHILE QUITE COMFORTABLE FOR THE U.S. MAY FOR THAT VERY REASON HAVE SEEMED INCREASINGLY TO THE GOP TO BE SINGULARLY UNLIKELY TO GENERATE THE TRADE CONCESSIONS, MORE VISIBLE ATTENTION TO PHILIPPINE SOVEREIGNTY OVER THE BASES AND CONFIDENTIAL.

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INCREASED MILITARY SUPPLY DESIRED BY THE PHILIPPINE SIDE.
WHETHER MARCOS NOW REALLY EXPECTS AGREEMENTS FORMAL AND SOON
REMAINS DEBATABLE, BUT HE SURELY DOES HOPE TO MOVE US
AS RAPIDLY AS POSSIBLE TOWARD CONCEDING THE SUBSTANCE OF
DESIRED CONCESSIONS AND COMPENSATIONS.

3. BILATERAL ECONOMIC TALKS

A. THE REPORTED GOP DESIRE TO RESUME FORMAL
NEGOTIATIONS FOR AN ECONOMIC TREATY IS SOMEWHAT PUZZLING, SINCE
WE ARE CURRENTLY ENGAGED IN "PRE-NEGOTIATION" DISCUSSIONS
TO ASCERTAIN IF OUR POSITIONS ARE PROMISING ENOUGH TO
WARRANT FULL-FLEDGED NEGOTIATIONS. THESE DISCUSSIONS
BEGAN EVEN BEFORE AMBASSADOR VEGA'S VISIT TO WASHINGTON
AUGUST 1, AND CONTINUE IN CURRENT EXCHANGES IN
MANILA WITH VEGA AND VIRATA'S DEPUTY. AS FAR AS
WE CAN DETERMINE OUR RESPECTIVE POSITIONS REMAIN FAR APART-WITH THE GOP INSISTENT UPON RETAINING MFN TREATMENT OF
INVESTMENTS AND WE HESITANT TO GRANT WAIVER ON GSP.

B. THE TIMING OF THE US/ASEAN CONSULTATIONS AND THE PARTICIPATION OF UNDERSECRETARY COOPER AND

HEGINBOTHAM NO DOUBT PLAYED A ROLE IN THE GOP FORMAL DEMARCHE ON ECONOMIC NEGOTIATIONS. OAKELY'S RESPONSE THAT WE CONTINUE "INFORMAL DISCUSSION" IS A GOOD TACTIC AND ACCORDS WITH VIRATA'S EXPRESSED PREFERENCE.

C. CERTAIN GOP OFFICIALS APPARENTLY CONTINUE TO
BELIEVE THAT THE USG IS ANXIOUS FOR AN ECONOMIC TREATY;
ALTHOUGH THE RECENT EXCHANGES SHOULD HAVE DISPELLED
THAT NOTION. HOWEVER, SINCE US/ASEAN CONSULTATIONS
WILL FEATURE THE DEPARTMENT'S MOST SENIOR ECONOMIC OFFICIAL, THE GOP
MAY SEE THIS AN AN OPPORTUNITY TO APPEAL AT A HIGHER
LEVEL FOR THE FLEXIBILITY IT DESIRES IN USG NEGOTIATING POSTURE.
THIS, WE BELIEVE, IS AN ARGUMENT FOR HEGINBOTHAM TO LEAD THE
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DISCUSSIONS.

D. FINALLY, THE GOP MAY WELL WISH TO FURTHER A FAVORABLE INVESTMENT CLIMATE BY A FLURRY OF INTEREST IN AN ECONOMIC TREATY TO DEFINE POST LAUREL-LANGLEY RELATIONS.

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FOR UNDERSECRETARY COOPER AND ASSISTANT SECRETARY HOLBROOKE

E. THE REALITY IS THAT WE AND THE GOP REMAIN ENGAGED IN "PRE-NEGOTIATIONS", AND WE SHOULD KEEP THE DISCUSSIONS THERE FOR THE PRESENT TO AVOID POSSIBLE DISILLUSIONMENT AND ADVERSE REACTION LATER. WE SUSPECT THAT THE GOP UNDERSTANDS THIS BUT STILL HOPES TO INJECT A BIT MORE DYNAMISM INTO THE PROCESS.

4. BASE NEGOTIATIONS. THE GOP REQUEST FOR "IMMEDIATE RESUMPTION" OF BASE TALKS IS MORE SURPRISING GIVEN NEGATIVE CONSTRAINTS ON MARCOS.

A. ASSUMING THAT MARCOS DOES WANT THE BASES TO STAY, WHICH WE BELIEVE IS THE CASE, HE MUST HAVE SOME MISGIVINGS ABOUT PUSHING HARD ON SECURITY ISSUES UPON WHICH OBSERVABLE U.S. POLICY DOES NOT SEEM CONCLUSIVELY CONFIDENTIAL

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FORMULATED.

B. MARCOS CONTINUED TO HAVE A HUMAN RIGHTS PROBLEM WITH THE ADMINISTRATION, THE CONGRESS AND THE AMERICAN PEOPLE. IT WOULD SEEM UNWISE FOR HIM TO PUSH FOR A NEW AGREEMENT UNTIL HIS HUMAN RIGHTS RECORD HAS SIGNIFICANTLY IMPROVED.

C. FOR MARCOS TO SET HIS SIGNATURE TO A NEW AGREEMENT WOULD BE IN EFFECT TO AFFIRM THAT IT IS A "GOOD" AGREEMENT AND THUS NOT SO EASILY CRITICIZED AT HOME OR EXPLAINED IN THE THIRD WORLD.

 $5.\ NONE THE LESS, MARCOS\ HAS\ NOW\ GONE\ ON\ RECORD\ REQUESTING\ TALKS.$

A. WORLD IMAGE ON THE OTHER SIDE OF 4C ABOVE, MARCOS MAY HAVE BEEN REMINDED IN THE RECENTLY CONCLUDED ASEAN MEETING THAT CURRENT ARRANGEMENTS FOR THE BASES CAST SOME SHADOW ON THE IMAGE HE WOULD LIKE TO PROJECT. THIS PROBLEM MIGHT BE EASED IN THE EYES BY AN ACTIVE BASES NEGOTIATION, PARTICULARLY, IF IT AIMS AT DEPARTURE OF U.S. FORCES EARLIER THAN THE CURRENTLY AGREED 1991.

B. PHILIPPINE MILITARY. MARCOS MUSTBE FEELING PRESSURE FROM THE MILITARY, WHO BELIEVE THAT DELAY IN CONCLUDING AN AGREEMENT COULD BE COSTING THEM FROM \$100-\$200 MILLION A YEAR IN HARDWARE.

C. HUMAN RIGHTS. MARCOS MAY VIEW THE BASES AS A
MEANS TO ALLEVIATE US PRESSURE IN THE HUMAN RIGHTS
AREA. HE MAY BE ENCOURAGED IN THIS BY THOSE AMONG
HIS MILITARY WHO VIEW HUMAN RIGHTS VIGILANCE AS A BURDENSOME CONSTRAINT ON EFFORTS TO ROUNDUP THOSE WHOM THEY CONSIDER
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ARE DANGEROUS COMMUNIST SUBVERSIVES. AS A COROLLARY, MARCOS MAY FEEL THAT RECENT EFFORTS TO IMPROVE HIS HUMAN RIGHTS RECORD, PARTICULARLY THE LATEST DECISION TO LIFT CURFEW AND TRAVEL RESTRICTIONS AND THE PROMISE OF ELECTIONS, SHOULD SATISFY U.S. REQUIREMENTS FOR SOME TIME

D. SECURITY BACKLASH. MARCOS MAY SHARE THE VIEW
OF SOME AMERICAN OBSERVERS THAT THERE IS A "SECURITY
BACKLASH" WORKING IN THE U.S. CONGRESS, DERIVING FROM
PROJECTED TROOP WITHDRAWALS FROM KOREA, CANCELLATION OF
THE B-1 BOMBER, CHILLIER RELATIONS WITH THE SOVIET
UNION, AND THE PROBLEM OF TAIWAN. THESE FACTORS COULD SUGGEST
THAT NOW IS THE TIME TO PRESS ON.

E. ECONOMIC LEVERAGE. MARCOS KNOWS THAT HE HAS LITTLE DIRECT LEVERAGE WITH US IN ECONOMIC MATTERS, BUT WITH COOPER COMING TO TOWN HE MIGHT STRIVE TO STRENGTHEN HIS NEGOTIATING POSITION THROUGH THE BASES WHICH TRADITIONALLY HAVE BEEN VIEWED BY THE GOP AS USEFUL IN MOST MAJOR BILATERAL ISSUES WITH US.

6. ASSESSMENT AND RECOMMENDATION.

A. ECONOMIC TALKS. THE GOP REQUEST FOR BILATERAL ECONOMIC TALKS PROBABLY REFLECTS A GOP DESIRE TO INJECT GREATER DYNAMIC INTO THE CONTINUING PROCESS OF PRENEGOTIATION EXPLORATIONS. IT WOULD BE APPROPRIATE TO REPLY BY NOTE WITH A STRAIGHTFORWARD RECITATION OF THE DISCUSSIONS WHICH HAVE TAKEN PLACE OVER THE PAST SEVERAL MONTHS, WINDING UP WITH AN AFFIRMATION OF OUR READINESS TO PURSUE "PRE-NEGOTIATION" DISCUSSIONS IN MANILA SEPTEMBER 10.

B. BASE NEGOTIATIONS. BALANCING OUT FACTORS WEIGHING ON MARCOS CONCERNING THE BASES, WE QUESTION IF HE IS INDEED EAGER TO PUSH FORWARD FAR AND FAST, TOWARD A NEW CONFIDENTIAL

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AGREEMENT. LACKING A CLEARER IDEA OF MARCOS' INTENTIONS,

IT SEEMS PRUDENT TO HOLD OFF SETTING A SPECIFIC DATE FOR NEGOTIATIONS UNTIL HOLBROOKE AND WE HAVE AN OPPORTUNITY TO GUAGE THE SITUATION IN SEPTEMBER. STULL

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